

Changing the way you interact with data.



affiliate BSU  
Alias 65431-  
Full GL Key BU-R1000

User-defined Attributes

Center Name: **Project**

Start & End: **01/01/**

NEXT

EXIT

[www.eThORITY.com](http://www.eThORITY.com)

eThority Enterprise.



Connecting your two most valuable resources:  
**people + information.**



*designed to make your work easy.*

**How? Self-service reporting is now a reality with eThORITY.** A data interaction platform designed to make information accessible to the entire organization in a secure and compliant fashion, it can be used easily by anyone in the enterprise.

**No Training Required.** Perhaps the most welcome words in any organization. eThORITY makes it happen with its "No Training Required" user-interface methodology.

Designed to work with, and complement, your existing ERP, BI, and Data Warehouse initiatives, eThORITY extends their functionality by connecting your two most valuable resources — *people and information.*

[www.eThORITY.com](http://www.eThORITY.com)

► Until now, choosing a BI tool meant making sacrifices. There were **2 ways** to get your job done:

1. Desktop Applications (spreadsheets, DBMS, etc.).
2. Traditional Business Intelligence (BI, ERP, Decision Support).

eThORITY changes all that...

Major Benefits:	DESKTOP APPLICATIONS	TRADITIONAL BUSINESS INTELLIGENCE	eThORITY™
<i>Very Easy to Use – for Everyone!</i>	✓		✓
<i>Powerful Analysis Tools</i>		✓	✓
<i>Can Handle Huge Volumes of Data</i>		✓	✓
<i>Low Cost &amp; Maintenance</i>	✓		✓
<i>Enterprise-level Security</i>		✓	✓
<i>Comprehensive Data Extension</i>			✓

balanced power.

changing the way you interact with data.



## The world's easiest Reporting and Business Intelligence platform

**Welcome to eThORITY, the tool everyone in your organization can use.**

Filling the gap between basic desktop applications and ultra complex technical solutions, eThORITY is both easy and powerful.

**How is eThORITY different?** eThORITY allows you to create your vision. To explore your data in an interactive format that doesn't rely on static dashboards and reports. By delivering a self-evident tool everyone in your organization can use, you begin to leverage the massive wealth of untapped knowledge and experience.

### A tool customized for everyone

Who better than the user to shape critical data by applying their knowledge and experience? eThORITY's DataBook™ —a simple, yet powerful data interaction tool —delivers data exploration and discovery to every member of your team through our award-winning interface. Creating reports, graphs, crosstabs, and conducting analysis has never been easier. Their immediate understanding of the tool allows them to build a tool customized for their needs.

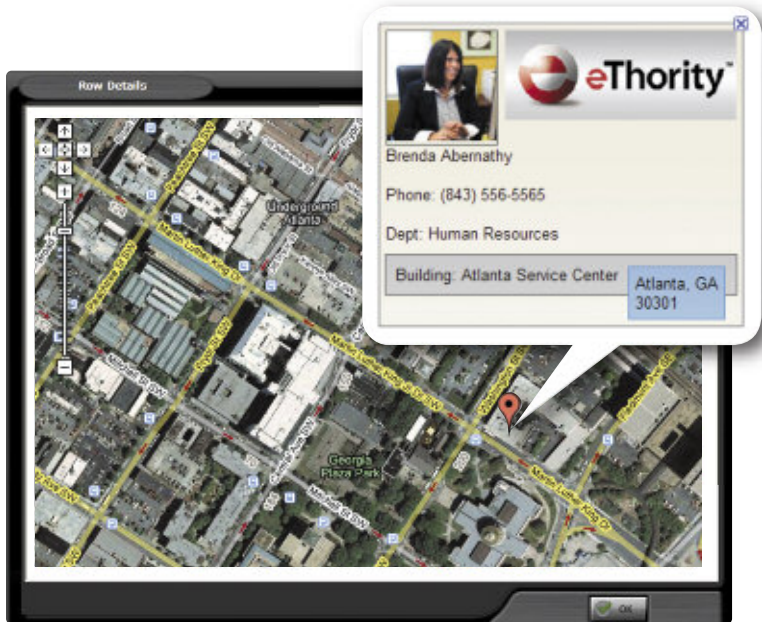
► The next generation of usability, portability, and flexibility

Thanks to the *DataBook's* self-evident architecture, even first-time users can quickly explore their data and find the nuances not readily apparent in previously constructed dashboards, reports and gauges. A tool for discovery, the DataBook allows users to easily shape information to reveal underlying trends and indications.

No algorithm, dashboard, static report or graph can replace the power of human intuition. eThority succeeds where other solutions fall short because we know that discovery comes from combining your knowledge and the tools at hand. And by making your data available organization-wide, you get the most out of your collective talent and experience.

Last Name	First Name	Annual Salary	Head Count	City	State	Country	Zipcode	Home Phone	Work Phone	Emergency Contact	Visa Expire	Birth Date	Age
State: MO													
Gender: Female		\$129,285.71	21.00										
Gender: Male		\$128,333.33	18.00										
Total for State: MO		\$128,846.15	39.00										
State: NY													
Gender: Female													
Faltsek	Sandra	\$159,000.00	Sandra	Mineola	NY	USA	11501	(516) 576-8999	(843) 576-9000	Phil Garner		Jan 28, 1972	
Figuera	Nancy	\$22,000.00	Nancy	Brooklyn	NY	USA	11201	(718) 300-6453	(843) 300-6458	Larry Bowe		May 18, 1974	
Bennett	Janet	\$159,000.00	Janet	Binghamton	NY	USA	13901	(607) 576-8999	(843) 576-9000	Terry Francona		Jan 31, 1970	
Brown	Daniela	\$90,000.00	Daniela	Bronx	NY	USA	10451	(718) 303-2726	(843) 303-2729	John Mizerock		Mar 27, 1978	
Doherty	Janet	\$238,000.00	Janet	New York	NY	USA	10001	(212) 893-8316	(843) 894-8323	Sparky Anderson		Jun 11, 1967	
Cunnane	Whitney	\$56,000.00	Whitney	Suffern	NY	USA	10901	(845) 166-4589	(843) 167-4594	Bobby Cox		Apr 24, 1974	
Catalanotto	Faye	\$56,000.00	Faye	Smithtown	NY	USA	11745	(631) 166-4589	(843) 167-4594	John Gibbons		Apr 27, 1974	
Christman	Terri	\$90,000.00	Terri	Oneonta	NY	USA	13820	(607) 303-2726	(843) 303-2729	Buddy Bell		Mar 31, 1975	
Cimorelli	Faye	\$170,000.00	Faye	Poughkeepsie	NY	USA	12601	(845) 619-2043	(843) 620-2052	Joe Torre		Aug 02, 1968	
Clapinski	Caroline	\$170,000.00	Caroline	Buffalo	NY	USA	14201	(716) 619-2043	(843) 620-2052	John Boles		Aug 20, 1971	
Aunila	Ruth	\$136,000.00	Ruth	Brooklyn	NY	USA	11201	(718) 483-3907	(843) 484-3917	Felipe Alou		Sep 02, 1971	
Beez	Kelly	\$159,000.00	Kelly	Brooklyn	NY	USA	11201	(718) 576-8999	(843) 576-9000	Dallas Green		Jan 10, 1967	
Arias	Amy	\$67,000.00	Amy	New York	NY	USA	10001	(212) 209-7634	(843) 211-7646	Terry Francona		Nov 20, 1967	
Bellard	Ruth	\$56,000.00	Ruth	Bronx	NY	USA	10451	(718) 166-4589	(843) 167-4594	Phil Garner		Apr 07, 1975	
Halama	Janet	\$125,000.00	Janet	Brooklyn	NY	USA	11201	(718) 440-8620	(843) 440-8640	Larry Dierker		Feb 22, 1972	
Fracatore	Janet	\$125,000.00	Janet	Ozone Park	NY	USA	11416	(718) 440-8620	(843) 440-8640	Jim Fregosi		Feb 04, 1970	
Glauber	Kelly	\$159,000.00	Kelly	Brooklyn	NY	USA	11201	(718) 576-8999	(843) 576-9000	Jack McKeon		Jan 18, 1972	
Gload	Ruth	\$56,000.00	Ruth	Brooklyn	NY	USA	11201	(718) 166-4589	(843) 167-4594	Ozzie Guillen		Apr 05, 1976	
Jimenez	Mary	\$170,000.00	Mary	New York	NY	USA	10001	(212) 619-2043	(843) 620-2052	Tony LaRussa		Aug 19, 1969	
Karsay	Sandra	\$90,000.00	Sandra	Flushing	NY	USA	11351	(718) 303-2726	(843) 303-2729	Bobby Cox		Mar 24, 1972	
Kroon	Mary	\$56,000.00	Mary	Bronx	NY	USA	10451	(718) 166-4589	(843) 167-4594	Bruce Bochy		Apr 02, 1973	
May	Daniela	\$204,000.00	Daniela	Rochester	NY	USA	14601	(585) 756-1800	(843) 757-1870	Terry Collins		Jul 14, 1968	
Montgomery	Ruth	\$170,000.00	Ruth	Bronxville	NY	USA	10708	(914) 619-2043	(843) 620-2052	Terry Collins		Aug 08, 1969	
Lopez	Linda	\$102,000.00	Linda	Brooklyn	NY	USA	11201	(718) 346-5770	(843) 347-5781	Buck Martinez		Oct 05, 1973	
Pelisar	Daniela	\$238,000.00	Daniela	Clifton Park	NY	USA	12065	(518) 893-8316	(843) 894-8323	Toby Harrah		Jun 30, 1968	
Nitkowski	Caroline	\$90,000.00	Caroline	Suffern	NY	USA	10901	(845) 303-2726	(843) 303-2729	Bobby Cox		Mar 09, 1973	
Singleton	Daniela	\$170,000.00	Daniela	Staten Island	NY	USA	10301	(718) 619-2043	(843) 620-2052	Phil Garner		Aug 06, 1972	
Scott	Gwen	\$170,000.00	Gwen	New Rochelle	NY	USA	10801	(914) 619-2043	(843) 620-2052	Jim Easian		Aug 22, 1968	
Hummel	Terri	\$67,000.00	Terri	Goshen	NY	USA	10924	(845) 209-7634	(843) 211-7646	Bob Boone		Nov 18, 1978	
Manning	Daniela	\$170,000.00	Daniela	Buffalo	NY	USA	14201	(716) 619-2043	(843) 620-2052	Ned Yost		Aug 14, 1972	

create tools that work for you



Users can combine eThORITY's DataBook with other web-based applications, such as Google™ Maps, to provide deeper, multidimensional analysis and new insights into human resource data, sales trends, targeted marketing, etc.

## Innovative Features

**Do it your way.** No large organization operates the same way at all levels. eThORITY allows each department or division to create their own data-shaping tools and tags. Business rules, reports, data tags, and extendable organizational structures can all be defined at the departmental level, while still obeying the overall system architecture.

By providing divisional and departmental users the flexibility to create their "own" tool, shadow systems can be eliminated from the organization. Unified data management can finally be achieved with both central and departmental resources agreeing upon a consistent data set.



**The Org Stamp** quickly identifies ownership of a record, and allows it to be easily consolidated for future reporting. Instead of having to learn a new cryptic departmental number scheme, new users simply recognize their existing organizational structure and execute the task at hand.

Everyone has their own style. eThORITY allows users to choose different views for their DataBooks. eThORITY gives users the ability to personalize their desktop and reporting structure so they can get their work accomplished more efficiently.

► Go from raw data to polished output in minutes

**SwiftSeek™ Rapid Navigation**

eThORITY's innovative, rapid page navigation tools allow the user to browse thousands of data pages, containing millions of rows, with the simple glide of a mouse.



**Advanced Graphing, Crosstabbing, and Reporting**

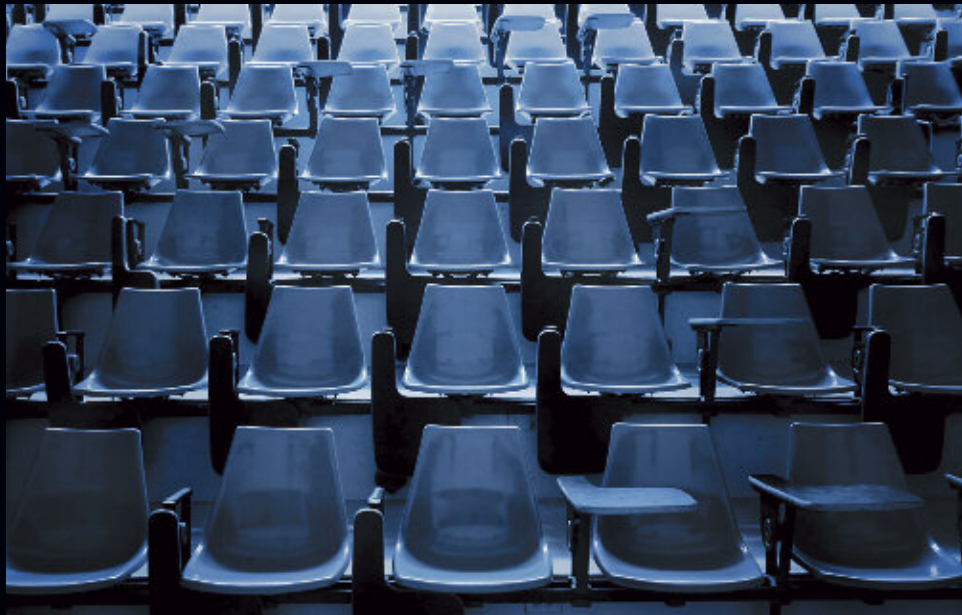
The output looks great, so you can, too. Using advanced rendering engines for visualization and offering a suite of pre-formatted templates, users can go from raw data to polished output instantly without writing any code.

**Secure Automation™**

The automated scheduler lets users create reporting jobs and schedule their distribution via their enterprise e-mail service or within eThORITY's notification system. Integrated security and compliance let users restrict access and set expiration periods for reporting jobs.



No Training Required.



### User friendly becomes 'user obvious'.

We believe there is a direction all software must move...*true self-evidence*. This means redefining ease of use in a radical manner. It is a difficult path to follow. It requires a patience and discipline not commonly found. It requires designers, engineers, developers, and customers working in harmony to create a user-interface that sets the benchmark for the next generation of software.

#### Why is 'no training required' so critically important to your organization?

- ▲ Eliminates costs associated with traditional end user training
- ▲ Drastically reduces implementation timelines
- ▲ Flattens learning curves and allows immediate productivity
- ▲ New hires and replacements can adopt the tool without training
- ▲ Intermittent users don't lose their skill set
- ▲ Retraining casual users not required
- ▲ Significantly boosts end-user acceptance
- ▲ EVERYONE CAN – AND WILL – USE THEIR KNOWLEDGE!

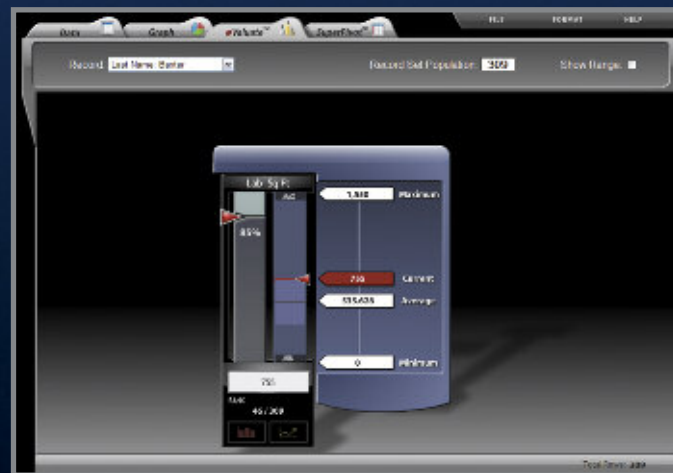
We don't simply stay current with technology and trends, we create them to accomplish our goals.

▶ **The world's easiest reporting tool**

By removing the training barrier for the typical end-user, eThORITY eliminates several common problems distributing mission critical data throughout your organization.

**The 'User-Obvious' Interface**

Described by our customers as the "world's easiest reporting tool," eThORITY earns this distinction through a painstaking engineering and design process. Our interactive form requires no user manual, help system or support representative. In the rare event help is needed, immediate assistance is always only a click away.

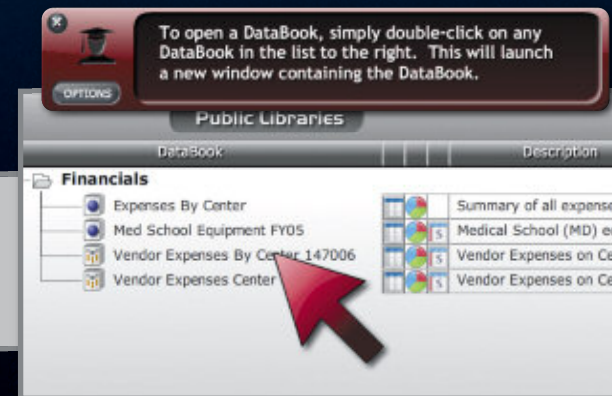


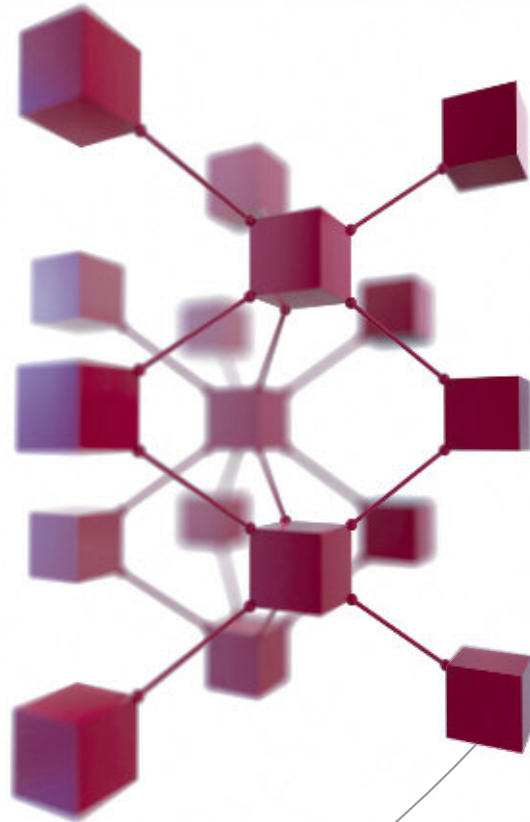
**Rank data against its peers**

Trend analysis, standard deviations, and more are there at the click of a mouse, without the need for any programming.

**QuickTutors**

QuickTutors are available on most screens so users can access animated tutorials about the screen's function and use. Simply click the QuickTutor icon and see it in action.





A viewing glass into all of your data.

## see and use ALL of your information

The information you need exists in your organization. You just can't find it. eThORITY's self-evident, no-training required interface lets you make full use of all your information. But first you have to find it in the vast information resources of your organization.

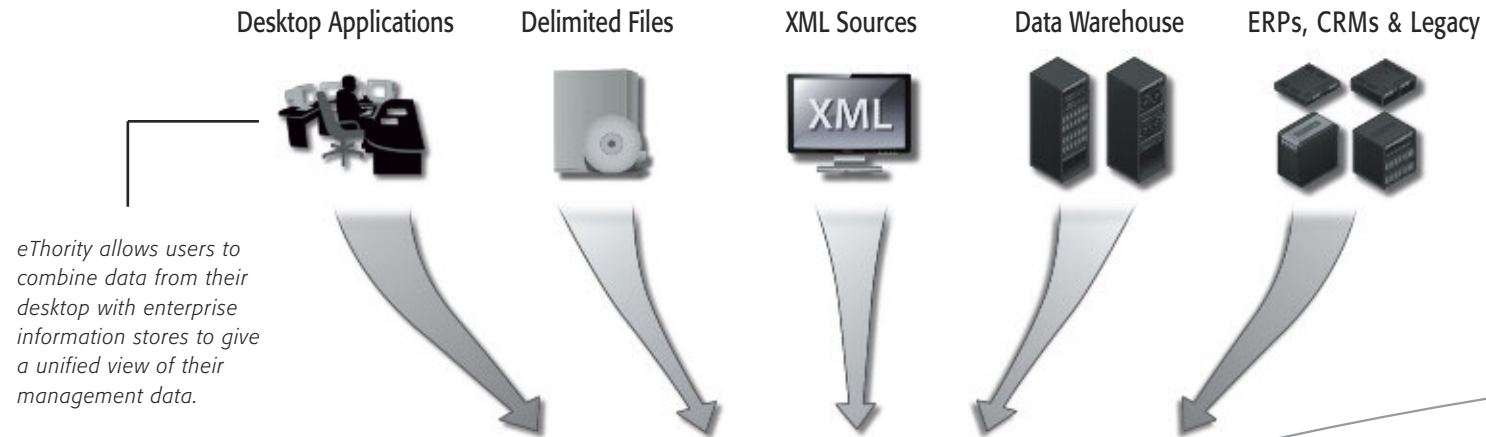
Our **eTelligent Adapters™** solve that problem, accepting and processing data from virtually any source. Many organizations possess Data Warehouses, Data Marts and traditional BI toolsets. eThORITY allows the full potential of these resources to be realized by making their assets accessible to all your decision makers.

In addition to common open standards such as XML, ODBC and HL-7, eThORITY has the ability to process data from legacy systems, batch process managers and even provides an adapter for custom interface parameters.

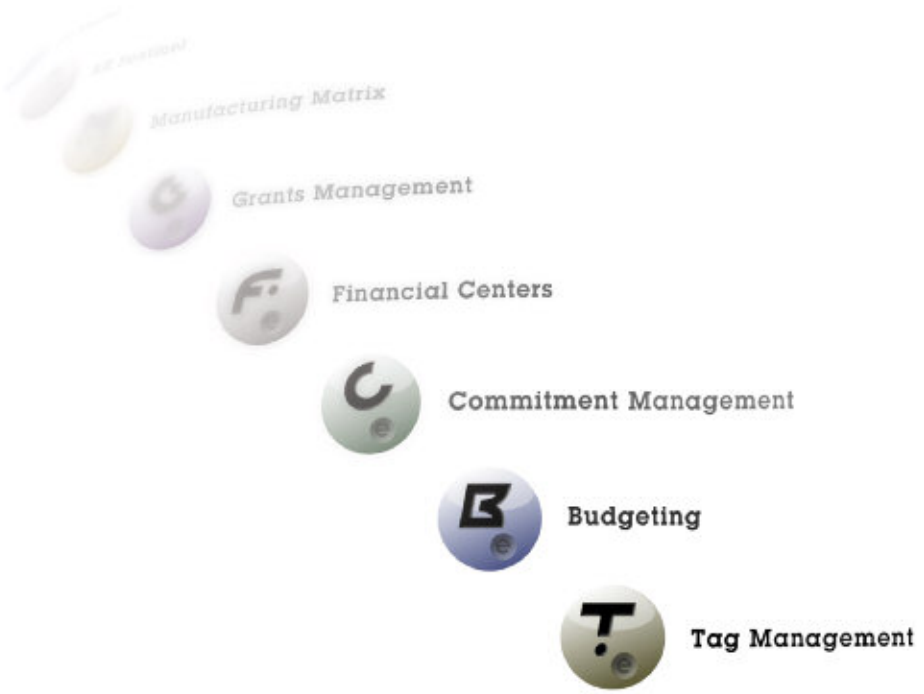
**Bringing it all together.** eThORITY also allows the user to consolidate information from their desktop applications (e.g. spreadsheets) with the data supplied by existing enterprise systems.

► One-stop data shopping

**eThORITY's eTelligent Adapters offer unparalleled access to data from virtually any source in virtually any format.**



eThORITY provides one-stop data shopping for the entire enterprise. And with eThORITY's world-class security model, it's provided in a secure and compliant fashion.



# eXtensions

unleash your full potential

We understand that creating an efficient tool means delivering a flexible device like the **DataBook** as well as structured interfaces that deliver current subject matter expertise and best practices.

If **eThORITY's DataBook** is the generalist, then **eXtensions** are the specialists.

**eXtensions** allow an organization unlimited capacity to provide their internal and external customer with full-featured application functionality. Whether you utilize eXtensions like **Financial Centers**, **Budgeting**, **Clinical Trials**, and **Commitment Management**, or you leverage eThORITY's robust enterprise security, network integration, and web toolset to create your own applications, eThORITY will continue to deliver the functionality that your team needs well into the future.

And with the library of eXtensions growing each day, the options are virtually limitless!

▶ See the big picture.

We have the extension to meet your organization's specific needs.

**Financial Centers:** Review your financial health

The Grid within the Financial Centers extension offers a bird's eye view on the financial health of an account. Financial Centers allow users to extend the detail of an account by reviewing life to date financial history, assigning personnel to the account, tracking alternate financial periods (especially helpful with grants), integrating off record commitments and encumbrances.



**Commitments**

Double click on the expended amount to see activity.

Start Date	End Date	Committed	Applied	Balance Due
09/15/2000	09/14/2001	75,000.00	.00	75,000.00
09/15/2001	09/14/2002	75,000.00	.00	75,000.00
09/15/2002	09/21/2003	75,000.00	.00	75,000.00
09/22/2003	09/21/2004	75,000.00	.00	75,000.00

Summary: 300,000.00 Committed, 0.00 Applied, 300,000.00 Balance Due

**Commitment Management:** See a more accurate financial picture

Track off-ledger commitments and encumbrances with the Commitment Management extension. If you have ever made financial commitments over the course of a year that don't get recorded until the transaction has been expended, you aren't getting the full picture. CM allows the user to incorporate those off-GL commitments during their intra-year reporting for a more accurate view of day-to-day financial positions. CM integrates seamlessly with the Financial Centers extension to provide the 'big picture' you have always wanted.



## Security, Compliance & Architecture



### Enjoy peace of mind

**Security without the roadblocks.** One of the reasons eThORITY is so effective at distributing data throughout the organization is its comprehensive and flexible security model. Our role-based security allows quick creation of user accounts while providing individual account customization where positions require tailored access. eThORITY's adaptable security framework allows for both centralized administration or delegated and decentralized administration. By providing LDAP and Active Directory™ integration, users have one less password to remember.

Security administration in an enterprise application can often pose roadblocks to effective distribution. **eThORITY removes those hurdles** by making security administration a logical extension of your existing organizational hierarchy and business rules. Rights management at the data source, table, column, data class, and application function is possible within eThORITY's Simplified Security Management Model (SSMM). Sensitive data can be secured through access restriction and encryption of both content and communication.

► **The right data at the right time**

**Successful compliance that's easy to manage**

Successful compliance doesn't simply mean restricting data sets, it means letting the right people see the right data at the right times. Our three-factor approach—People, Data, and Timing—were built into eThORITY's foundation. eThORITY facilitates your compliance initiatives with Sarbanes Oxley, FERPA, GLBA, and HIPAA. Controlled data transparency and secure distribution of sensitive data is now possible.

Access is managed easily through user profile management. Users can be selectively granted rights based on any combination of the following: roles, organizational position, data elements, and application function. Individual rights can also be set to expire and DataBooks with restricted data can be locked down and distribution prohibited.

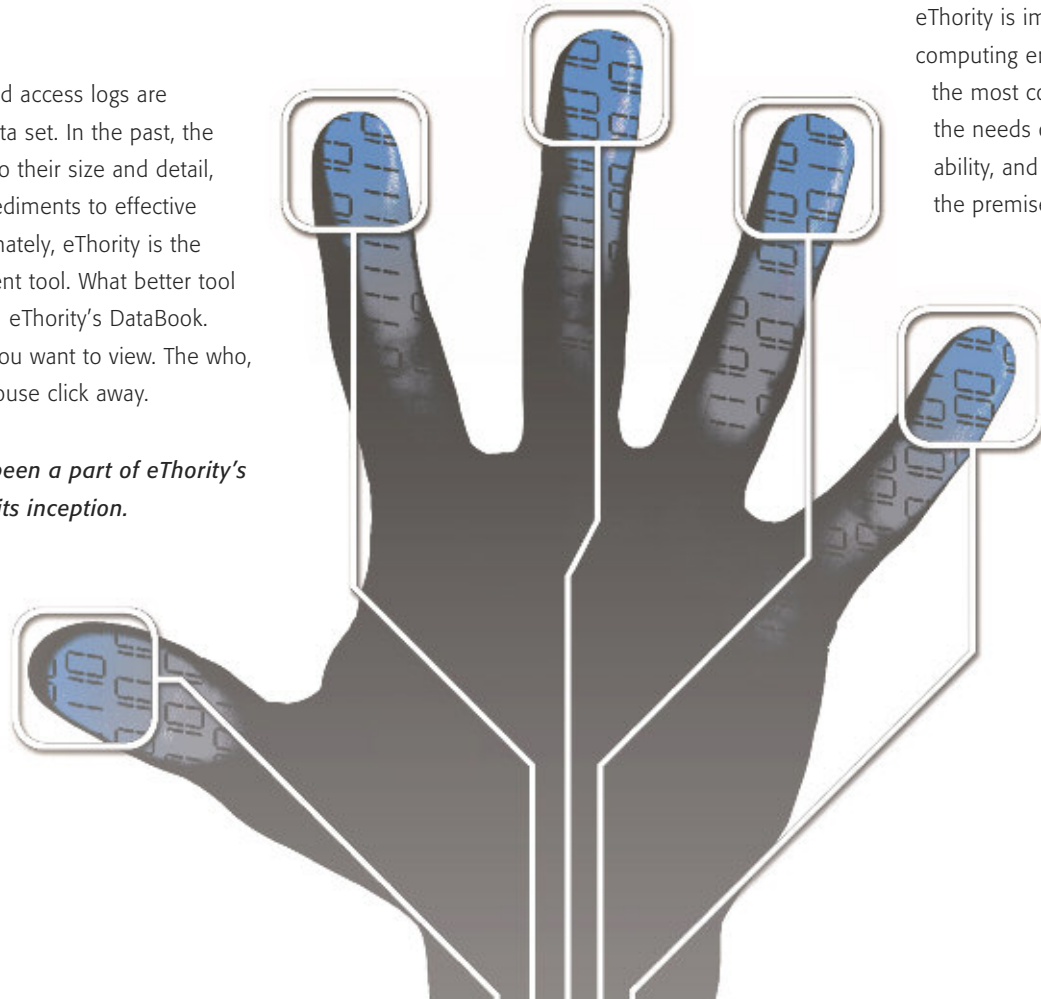
Full audit trails, timestamp, and access logs are managed for any restricted data set. In the past, the access logs themselves, due to their size and detail, posed one of the largest impediments to effective compliance monitoring. Fortunately, eThORITY is the world's easiest log management tool. What better tool to review the access logs than eThORITY's DataBook. Quickly access the log detail you want to view. The who, what, and when are only a mouse click away.

*Compliance has been a part of eThORITY's foundation since its inception.*



**Architecture**

eThORITY is implemented as a fully web-enabled, mixed computing environment solution designed to operate at the most complex enterprise level while still satisfying the needs of the divisional user. Ease of use, maintainability, and integration into the user's work stream are the premises used in the research and development of this product line. eThORITY's unique organizational structure allows it to function as a centralized system, a decentralized system, or a hybrid of these deployment topologies.



## implementation



### Accelerated Success

eThORITY can provide a full turnkey solution regardless of the current state of your organization's resource information. Depending on your needs, our Professional Consulting Group can tailor its services to meet your specific requirements. PCG services range from developing implementation strategies to providing the necessary knowledge and personnel to implement your solution on time and on budget.

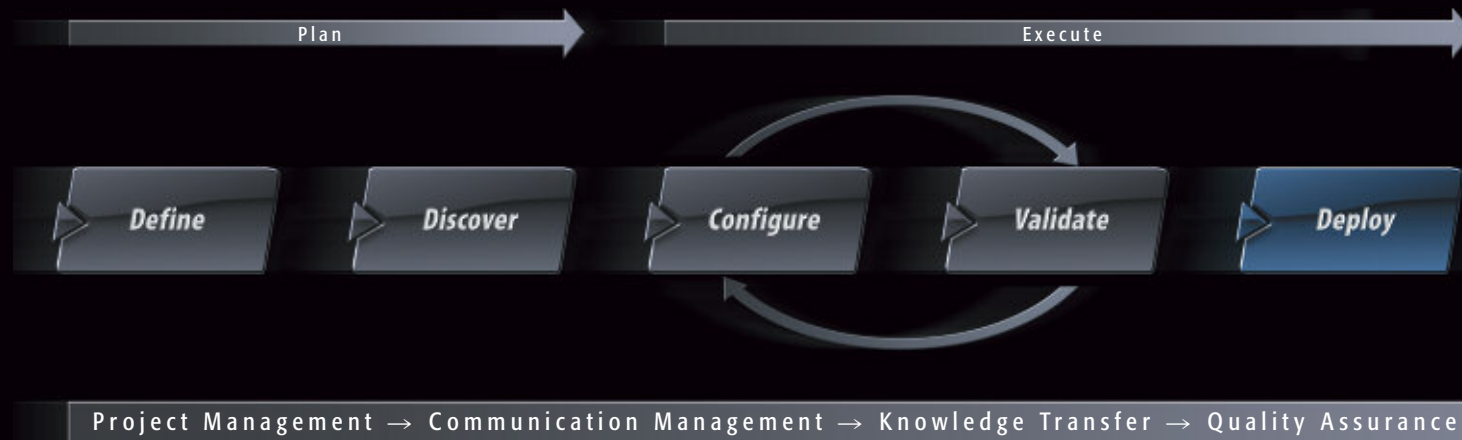
We respect your time by showing up with knowledge of your problem and pathways to a solution. Time to go-live is a critical variable that must be minimized in this modern-day, results-now, business environment. Our product's architecture, project management, and service delivery path all focus on delivering tangible results in the shortest possible timeframe.

Our scaled implementation approach leverages your organization's effort with appropriate risk management procedures to ensure positive outcomes each and every time.

*We build lasting relationships with our customers  
because we deliver value-driven solutions.*

► Full turnkey solutions tailored to your needs

eThORITY manages projects using an iterative waterfall methodology. The methodology groups activities into five stages to assure proper project management and control throughout the project. These stages include Definition, Discovery, Configuration, Validation, and Deployment.



A key aspect of this methodology is communication. eThORITY differentiates itself in this area through a qualitative analysis of that communication. Said another way, *we spend the time to make sure the communication is efficient*. Communication that overwhelms a customer with volume is not communication, it's documentation. Keeping the communication channels open means delivering a manageable flow of data for the customer so informed decisions can be made and timelines met.

a passion to exceed your expectations



## Support Services

We succeed because we excel at the two primary ingredients required for success in any endeavor: **aptitude + desire**. Our people are the best and brightest in their disciplines, and they love what they do. This passion for their chosen endeavor empowers eThORITY associates to deliver solutions that not only exceed customer expectations and industry standards, but also provide new insight into age-old problems.

**Our dedication to our customers' needs—their exact needs—remains our constant focus.** We differentiate ourselves from the competition through the statement "exact needs." We don't develop solutions that we feel will generally meet the needs of most organizations. We develop the solutions that provide us with the flexibility to tailor the solution to your exact needs.

It is this combination of tailored products and service that repeatedly elevate our customer's satisfaction beyond expectations.

**No two organizations are exactly alike, so no two solutions should be identical.**

## We're there for you...now

eThORITY is committed to providing the highest level of customer support and service. eThORITY was founded and built on the concept of strong customer service. Toll-free phone support places you in contact with senior support technicians who can provide answers to your questions in a prompt manner. In addition, eThORITY can provide support for a broad range of related Information Systems needs through our network of Global Solution Partners.

Desktop Mirroring, videoconferencing, and teleconferencing all play a part in delivering the most advanced support structure in the market today. Taking advantage of these technologies allows us to minimize the time between your question and the answer.

Whether serving the users within your organization directly, or assisting your internal support group, our support team will quickly become the benchmark of service quality.

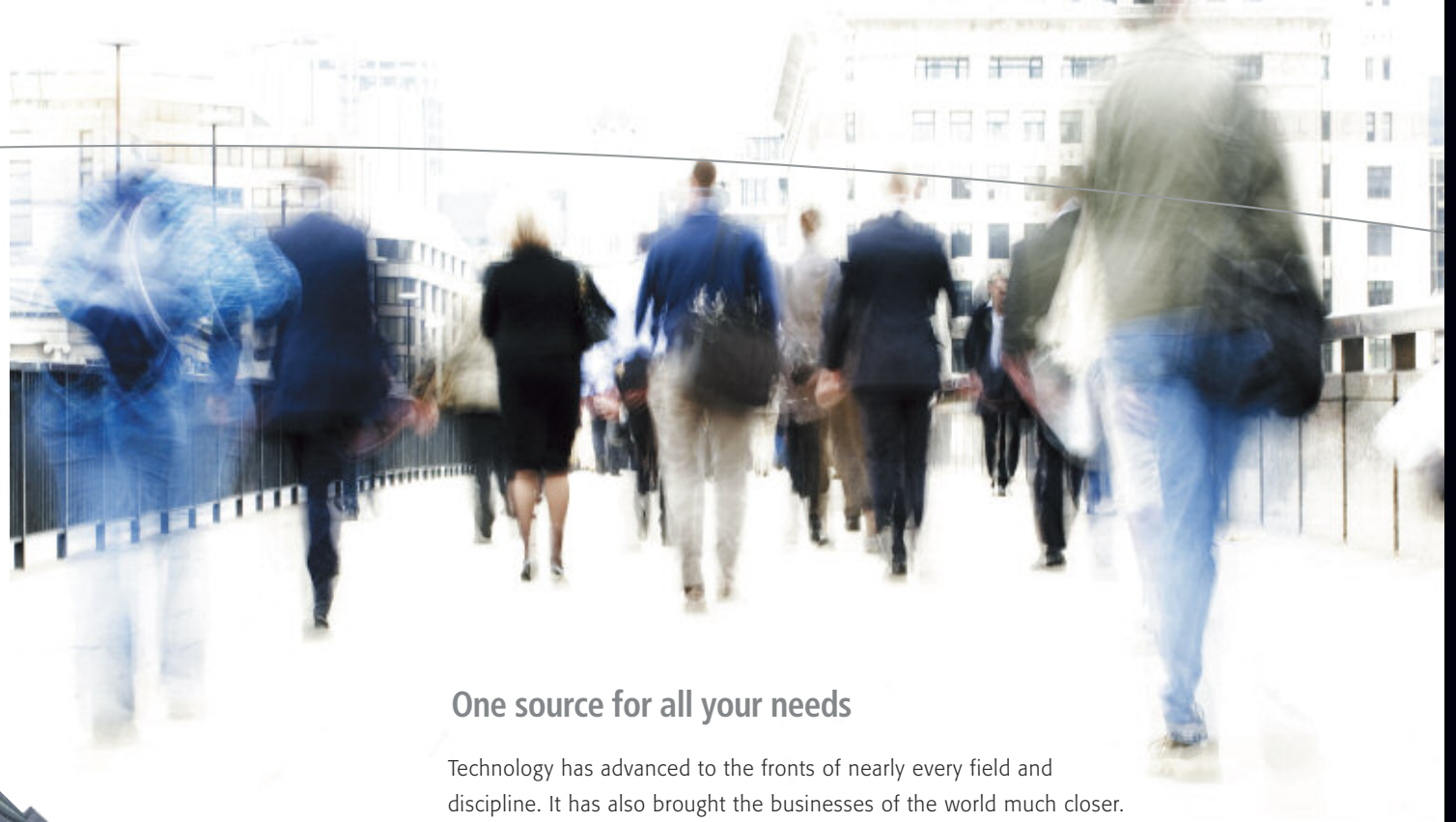


*"Within days of implementing eThORITY, I created almost 100 new reports that I could never even consider creating with any other reporting tools or dashboards."*

*– Thom Hadley, Colorado State University*

1-800-846-9200

## Global Partnership



### One source for all your needs

Technology has advanced to the fronts of nearly every field and discipline. It has also brought the businesses of the world much closer.

This allows companies like eThORITY, who have leveraged this connectivity, to expand their resources and connectivity to a global level.

Through the development of our **Global Solutions Partnership**, eThORITY has forged strategic alliances throughout the world to deliver a wide array of services to our customers. Each partnership is carefully evaluated to ensure that only the leaders in an industry are involved and that the operation between our organizations is seamless. This allows us to provide our customers with one source for all of their needs.

The GSP program at eThORITY includes Resellers/Integrators, OEM Partners, and ASPs. If your firm is interested in partnering with us to deliver eThORITY's technology to your customers, please contact our headquarters at 800-846-9200 and learn why "Powered by eThORITY" means success.



eThORITY



### We deliver software and service solutions worldwide

eThORITY is a leading information technology company delivering solutions to both Public and Private Sectors. Our commitment since 1991 is to provide superior user-friendly products and services while maintaining the highest commitment to support and communication. From our North American headquarters, we deliver software and service solutions worldwide.

*To find out more about the eThORITY family of products, please visit our product web site at [www.eThORITY.com](http://www.eThORITY.com) or call us toll free.*



**eThORITY™**

**Changing the way you interact with data.**

**[www.eThORITY.com](http://www.eThORITY.com) 1-800-846-9200**

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We would love to show you first-hand  
the power and simplicity of eThORITY.  
Click here or call us today to  
schedule a live web demo.

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**eThORITY™**

Change the way you interact with data.

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EXIT

BACK TO START ▶